FY2020 FINANCIAL RESULTS

APRIL 2021



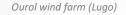
















GREENALIA S.A. APRIL 2021

The information contained in this presentation has been prepared by Greenalia, S.A. (hereinafter, "Greenalia").

Under the provisions of article 17 of Regulation (EU) No. 596/2014 on market abuse and in article 228 of the revised text of the Securities Market Law, approved by Royal Legislative Decree 4/2015, of 23 October, and related provisions, as well as in Circular 03/2020 of the BME MTF Equity, hereby Greenalia, SA (the "Company" or "Greenalia") puts in its I know the following information, prepared under the exclusive responsibility of the issuer and its administrators.

The following report document aims to (i) present the company's FY2020 Financial Results, and (ii) make a brief introduction about the Company





THE GREEN COMPANY



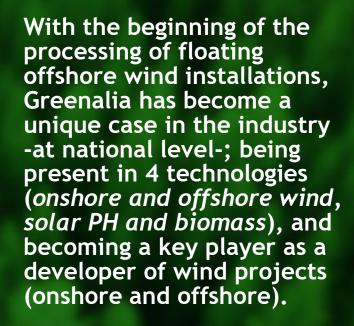
TECHNOLOGICAL DIVERSITY

Greenalia represents a unique case in the industry -at national level-, being present in 4 technologies.





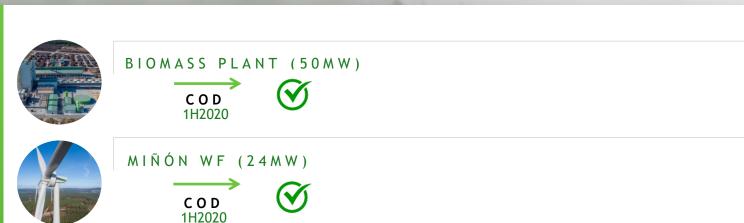






96,5MW IN OPERATION

290MW UNDER CONSTRUCTION





OUROL WF (22,5MW)





CROAI, CROAII, MONTETOURADO WF's (28MW)

C O D 2H2021



CAMPELO, BUSTELO, MONTETOURAL WF's (110MW)

C O D 1H2022



TOURIÑÁN, FELGA, GATO, P.BOAS, P.OMBRA, CERQUIRAL Y FRIOL WF's (180MW)

C O D 1H2023





CONSTRUCTION & OPERATION





















CONSTRUCTION & OPERATION

BIOMASS PLANT (50MW)

Registered in the RAIPRE/RRE as of 03/20 (consolidation of auction rights). During FY2020, it has exported 178.642MWh

Currently running in testing phase, looking for the acceptance of provisional reception

FY2020:

- 13,2M€ Revenue
- 6,2M€ EBITDA



OUROL WF (22,5MW)



CROA I, CROA II Y MONTE TOURADO WFs (28MW)



CAMPELO, BUSTELO MONTE TOURAL WF's (110MW)



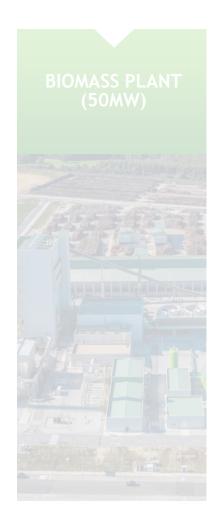
EOLO II WF's (180MW)







CONSTRUCTION & OPERATION



MIÑÓN WF (24MW)

Registered in the RRE / RAIPRE as of December 2019 (consolidation of auction rights)

Operating. During FY2020, it has exported 57.668MWh

FY2020:

- 1,5M€ Revenue
- 1,2M€ EBITDA

CAP (provisional acceptance) July 2020

OUROL WF (22,5MW)



CROA I, CROA II Y MONTE TOURADO WFs (28MW)



CAMPELO, BUSTELO MONTE TOURAL WF's (110MW)



EOLO II WF's (180MW)







CONSTRUCTION & OPERATION





OUROL WF (22,5MW)Construction completed. Currently in testing phase, selling energy. Exporting energy since February 2021





CONSTRUCTION & OPERATION











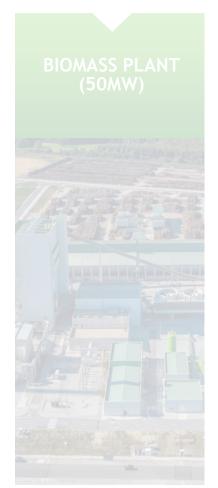








CONSTRUCTION & OPERATION





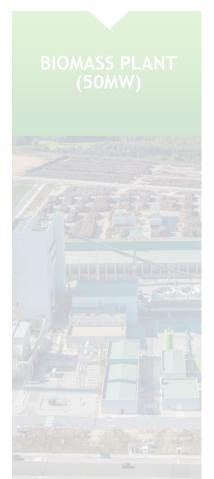


CAMPELO, BUSTELO, MONTE TOURAL WF's (110MW) Very advanced permitting. Expected RtB 2Q2021 Technology and EPC selected Expected financial close 2Q2021 COD 1H2022





CONSTRUCTION & OPERATION















EOLO II WF's (180MW) Advanced permitting. Expected *RtB* 1H2022 Auction rights (135MW wind) Negotiating technology and EPC Expected financial close 2H2021 COD 1H2023











OUT TEAM

Talent management well-being and health of our team

COMMUNITY

Local impact Fundación Greenalia

GOBERNANCE

Corporate Governance

Transparency

Ethics & integrity

Risk Management

Managing the risks of climate change. Digitalization and cybersecurity risk management

ENVIROMENTAL

BIODIVERSITY

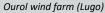
> Protection of biodiversity Cultural Heritage. Sustainable forest management

CIRCULAR ECONOMY

Electric biomass. Waste management. Water management.

ENERGY TRANSITION & CLIMATE CHANGE Global energy consumption. GHG emissions.







KEY FIGURES 2020



ENVIROMENTAL

60%

Emission reduction by tCO2 eq/k EUR (EBITDA) 100%

Electricity consumption from renéeable sources

1.408

Hours of enviromantal monitoring



SOCIAL

+40M€

Economic local impact

+640

EMPLOYEES direct & indirect

>30K€

Donated to local communities (aid for schooling)

18%

Employment increase

1.545

Training hours +46% vs 2019



GOVERNANCE

38%

Womes at Steering Committee 50%

Independent Board Members X3,3

EBITDA vs 2019

91%

Stock increase



2020 MILESTONES

GO-LIVE OF OUR



1ST BIOMASS PLANT

(50 MW)



APPROVAL OF

1ST EQUALITY, DIVERSITY AND INCLUSION PLAN

(2020-2023)



CONSTRUCTION COMPLETION OF OUROL WIND

FARM (22 FAVA

(22,5MW)



FIRST MOVER ON OFFHSORE WIND

250MW



CARBON NEUTRAL

2nd YEAR IN A ROW



230M€

INVESTED IN ENERGY TRANSITION SINCE 2019. 54M€ IN 2020



ADHESION TO

FSC

INTERNATIONAL



SME LEADER IN GREN BONDS ISSUANCE

4th GREEN BOND ISSUANCE (DEC 2020, 55M€ AT MARF)





In order to minimize, mitigate and compensate for the socioeconomic impacts that our facilities could cause, we carry out different types of actions. Local communities benefit from these actions, usually established and agreed with local authorities.

As a company, we have not only set ourselves a commitment to the development of technologies, but we also want to contribute so that the communities in which we operate prosper and that our operations are based on the sustainable development of the environment, becoming corporately responsible companies.

To this end, during 2020, a year marked by the pandemic, our actions in this area of social responsibility have been focused on improving access to education for the youngest, to avoid possible inequalities that could be generated as a consequence of the current context.



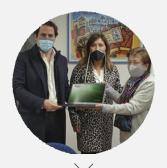
Corporate volunteering:

Collaboration with Cáritas in the Kings Campaign



CSR actions:

Collaboration agreement to support the return to school of families in vulnerable situations (+€30k)



CSR actions:

Delivery of laptops to Cáritas Coruña in support of the Cáritas Educa project



COVID section:

Collaboration with Unicef in the purchase of medical supplies



Collaboration with AGACAL and USC:

Plan for the conservation and recovery of centaurea ultreia e in the surroundings of Monte Castelo A



GREEN OFFICE























Healthy food promotion for the whole team



Devices that avoid the use of paper



File digitization







KEY MILESTONES 2020



CONSOLIDATIÓN & COMMISSIONING OF PROJECTS

Business model consolidation **Develop&Own**

- Biomass Plant: Operating.
 - It will represent +37m€ revenue and 17m€ EBITDA (20m€ at group level considering the vertical integration of the biomass supply
 - Strengthening of the group's vertical integration strategy: Biomass collection process in the forest (30 own machines in operation) + Supply
- Wind projects: 2 wind farms running and finalizing the construction of other 3
- The ongoing projects will represent and EBITDA of +20M€ by FY2021, x11 times FY2017 EBITDA



HIGH RESOURCE & DIVERSIFIED PORTFOLIO IN 4 TECHNOLOGIES

+3,2GW (*FV EQ. 6,8 GW)

A portfolio of great resources, diversified in 4 technologies (onshore wind, offshore wind, solar photovoltaic and biomass); meaning a unique and differentiated case in the industry at national level

- Start of processing of floating offshore wind projects (5*50MW)
- Acquisitions of new projects

+250MW (*FV EQ. 650 MW) operating and under construction (biomass & wind) by 2021 (1GWh/year)



VALUE CREATION FOR THE SHAREHOLDERS

IMPROVED FY2019 EBITDA +235%

Company market cap has multiplied by 8 since its IPO in December 2017

- +91% market cap of GRN.MC during FY2020
- New reference shareholder (Mr. Jose María Castellano, 5.18% of the capital)
- Increase in the daily traded, with a total volume traded during 2020 of € 37M€

New COVID RESILIENCE Plan → x6 EBITDA during the COVID period (2019 Vs. 2021)

KEY MILESTONES 2020

OTHER TARGETS







ESG



People & Organization



Financial Results



Resilience

+2,6GW with grid access granted

Auction rights (135MW wind)

Acquisition of the remainng 20% of Greenalia Forest SL (biomass plant supplier)

 Currently, the holding owns 100% property of all the business units Sustainability Report 2020

Carbon neutral (2° year in a row)

Launch of the Greenalia Foundation for the Energy Transition New hires of talented senior management

Digitalization process completed

Cybersecurity Director Plan

Revenue and EBITDA increase (x3,3)

4° Corporate bond issuance (*green bond*) of 55M€ at MARF

+56M€ invested during FY2020 (including COVID19 period)

+18 employments in the process of collecting and supplying biomass to the Curtis plant





Despite the situation caused by COVID, a large part of the ongoing projects have been launched, multiplying EBITDA x3.3 and increasing the market share by 91%.

RFINANCIAL RESULTS ACTUAL VS. PREVIOUS YEAR









CONCEPT	ACTUAL	PREVIOUS	VAR
	FY2020	YEAR FY2019	(%)

REVENUE	43,0M €	40,3M€	+6,7%
EBITDA	11,0M€	3,3M€	+235,5%
Adjusted net profit**	0,03M€	(0,05M€)	-



EBITDA/Sales ratio improvement up to 25.6%; improving the 8.1% of the previous year



^(*) FY2020 Consolidated financial accounting net profit: (575.145€)

^(**) Adjusted profit does not included bonds (I, II and III) cancellation costs (financial cost that does not affect operational business):

⁽¹⁾ Call-option: (342.100€)

⁽²⁾ Bond issuance costs cancellation: (233.031€)

⁽³⁾ Bridge loan issuance costs cancellation: (25.572€)

FINANCIAL RESULTS ACHIVEMENT DEGREE

BUSINESS PLAN

COVID RESILIENCE

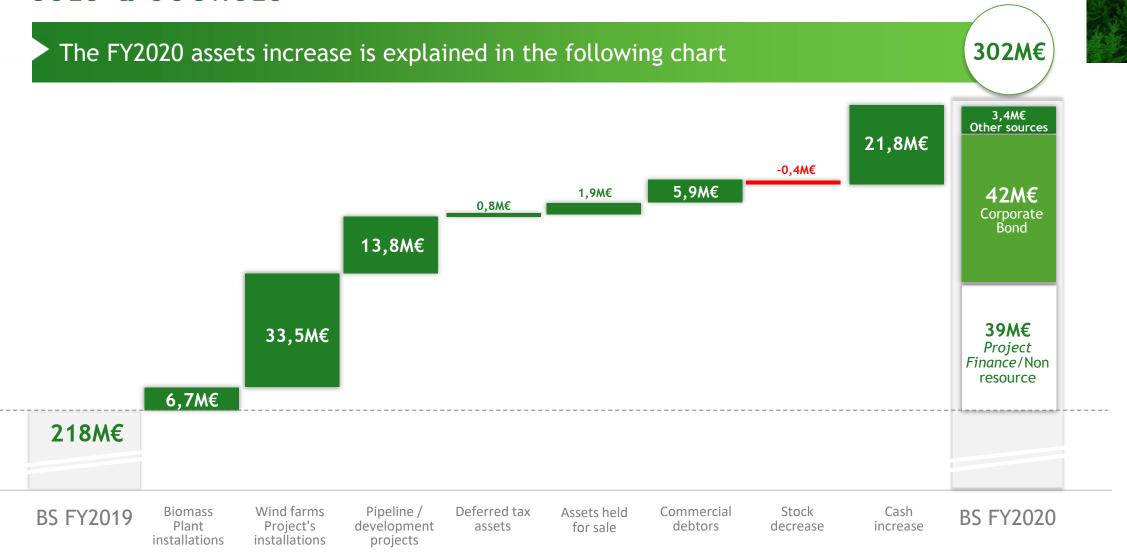
CONCEPT	FY2020 PLAN	ACTUAL FY2020	ACHIVEMENT	
REVENUE	42,6M€	43,0M€	101%	
EBITDA	10,6M€	11,0M€	104%	

The execution of the FY2020 has been developed in line with the estimations of the COVID RESILIENCE PLAN



BALANCE SHEET EVOLUTION

USES & SOURCES

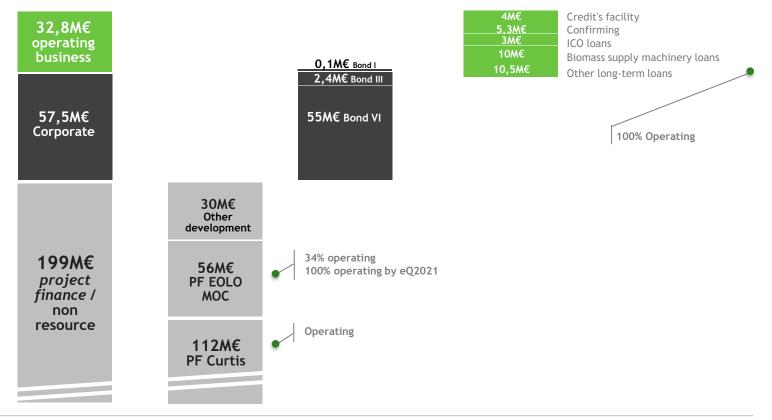




DEBT

CLASSIFICATION AND NORMALIZED RATIOS

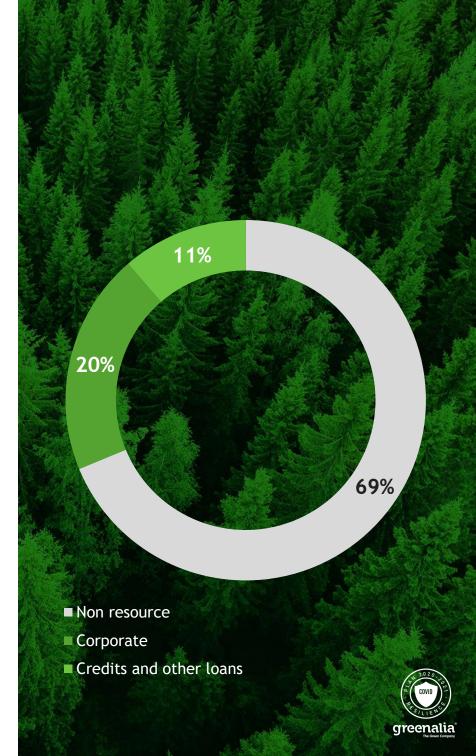
69% of the current debt is non- recourse, with the only guarantee from the projects it finances.



289M€ FY2020* DEBT

42M€ CASH

* Exposed debt excludes derivatives











WIND PROJECTS: EOLO I MOC

IN OPERATION - MIÑÓN WIND FARM (24MW)

24

MW
IN OPERATION

29MILLION €
INVESTMENT

89

MILLION € IN RECURRING INCOME (30 YEARS)

Miñón Wind Farm (Vimianzo, A Coruña) with a 24 MW installed capacity became the first operating asset of the company and its debut as a green energy producer. During 2020 Miñón has generated 57.668 MWh.



Find out more:

In July it began being included in Greenalia's consolidated P&L (this is why in FY20's Results this Wind Farm only impacted 6 months generating 1,5 million euros and a 1,3 million euros EBITDA).



Miñón is expected to generate over 3 million euros a year and over 2,3 million euros EBITDA.

These projects were *project financed* in 2019.





WIND PROJECTS: EOLO I MOC

IN OPERATION - OUROL WIND FARM (22,5MW)

22,5

MW
IN OPERATION
(COD 2021)

27
MILLION €
INVESTMENT

83

MILLION € IN RECURRING INCOME (30 YEARS)

During 2021, Ourol Wind Farm (20,5MW) started operating, it started exporting energy in February.



Find out more:

Ourol is expected to generate over 2,8 million euros a year and over 2,1 million euros EBITDA.



This project along with Miñón were *project financed* in 2019.





WIND PROJECTS: EOLO I MOC

IN CONSTRUCTION - CROAS WIND FARMS (28M)

28

MW IN
CONSTRUCTION
(COD 2021)

30 MILLON € INVESTMENT 137

MILLION € IN RECURRING INCOME (30 YEARS)

During 2021 contruction of Alto da Croa, Alto da Croa II and Monte Tourado Wind Farms (28 MW) will be completed. These projects are expected to start exporting energy in the second semester of FY2021.



Find out more:

These projects are expected to generate 4,6 million euros a year and over 3,4 million euros EBITDA.



These projects were project financed in 2019.





WIND PROJECTS: EOLO I - CBT

NEW CLOSINGS IN THE SHORT TERM

110

MW FINAL PHASE OF PERMITTING +
FINANCIAL CLOSE IN PROGRESS

120
MILLION €
INVESTMENT

500

MILLION € IN RECURRING INCOME (30 YEARS)

Eolo Porject's second pase, "Eolo I CBT", includes 3 wind farms with a total installed capacity of 110 MW, all of them located in Galicia.

These projects are in final permitting phase and the financial closing is expected for the second half of FY2021.

These projects are expected to generate over 16 million euros a year and over 12 million euros EBITDA



Find out more:







CURTIS BIOMASS POWER PLANT

"A 1.4BN€ PROJECT"

135
MILLION €
INVESTMENT

1.050

MILLON € RECURRING INCOME ENERGY GENERATION (25 YEARS) 340

MILLON €
RECURRING INCOME
BIOMASS SUPPLY
(25 YEARS)

On March 1st, 2020, all the auction requirements were met to start perceiving the assigned retribution.

From last June it was included in Greenalia's consolidated P&L (this is why in FY2020's financial results the Plant only had a 7-month impact, generating 13,2 million euros and a 6,2 million euros EBITDA).

In addition to this, in February 2020 an increase in Ro rights regulation was passed (Orden TED/171/2020) and made public in the Official Gazzete (BOE). This new regulation will positively impact the Plant's P&L increasing in 5 million euros its result and in 2 million euros its EBITDA.

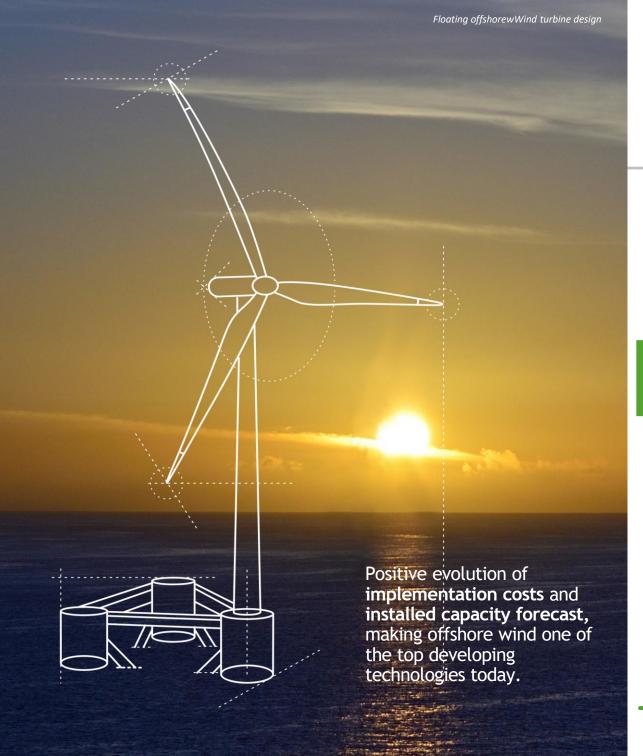
This Project will generate 37 million euros a year and 17 million euros EBITDA (20 million euros for the Group considering its vertical integration with biomass supply).



Find out more:







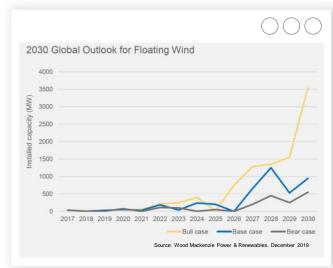
OFFSHORE WIND

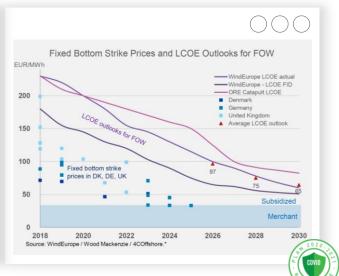


In 2020, Greenalia started the permitting process for its offshore projects, with 5 wind farms of 50 MW of installed capacity each (totaling 250 MW).

All of them are located in the Canary Islands, as one of Europe's top wind resource locations.

Greenalia has positioned itself **strategically** as a **first mover** in this technology before any other national player in the market.

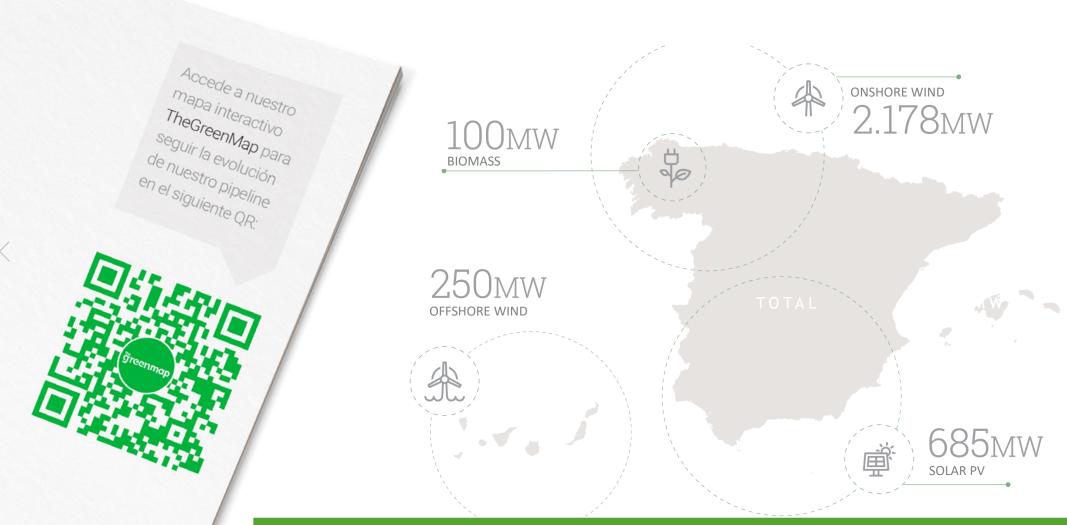






FY2020 PIPELINE

3.213MW IN 4 TECHNOLOGIES



PIPELINE

Unique & Differentiated case for the Spanish Market:

- Projects in 4 technologies located in top wind, solar and biomass resource locations.
- First mover in floating offshore wind projects in Spain.
- Reference promoter in onshore wind portfolio

This technological diversity in Greenalia's pipeline, provides income and profitability levels that are higher than "just solar" portfolios; which is the case for most of the players in the national industry. Onshore wind is **twice as profitable as solar**, and **biomass** and **offshore** up to **5 times**.



FY2020 PIPELINE

EVOLUTION

MW	2017	2018	2019	2020	2021 (act)
Onshore Wind	75	1.352	2.224	2.178	2.178
Offshore Wind				250	250
Solar		685	685	685	685
Biomass	50	100	100	100	100
TOTAL	125	2.137	3.009	3.213	3.213
Equalized to PV	400	3.889	5.633	6.791	6.791

MW	2017	2018	2019	2020	2021 (act)
Producción Brownfield			24	74	96,5
Under Construction		96,5	100	50	28
Grid Access	50	1.356	2.089	1.719	2.654
Early Stage	75	685	796	1.370	435
TOTAL	125	2.137	3.009	3.213	3.213
Equalized to PV	400	3.889	5.633	6.791	6.791



In 2020, **Greenalia** has started the permitting process for the **first** *floating offshore* **wind farm** in Spain. Today, it has **5 projects submitted** for the permitting process.





COVID RESILIENCE PLAN







KICK-OFF OF COVID RESILIENCE **PLAN 2021**

Bridge to Plan → Adaptation to the current context

2021 Budget: COVID RESILIENCE

- 125MW operating
- 110MW in construction
- +3,2GW pipeline (6,8 GW PV EQ.)

x6 EBITDA during COVID period (2019 Vs. 2021) → +20M€ IN 2021



NEW PLAN 2022-2026

Kick-off 2H2021

Jump to MERCADO CONTINUO 2022

Take to operation 2.5 GW (5.4 PV EQ.) through the plan (2022-2026):

√ 4 technologies (onshore wind, offshore) wind, solar photovoltaic and biomass): 72% wind projects



2030 VISION

- √ Carry on consolidating and developing the Pipeline
- √ 4.5 GW installed capacity by 2030 (11 GW PV EQ.)
- √ 4 technologies: Leader in onshore and offshore wind
- ✓ International expansion: USA







COVID RESILIENCE PLAN

+235

MW
IN OPERATION & CONSTRUCTION (*PV EQ. 620 MW)

+3,2 GW PIPELINE (*PV EQ. 6,8 GW) +20

MILLON €
EBITDA
(x6 during COVID)

The current exceptional context has not prevented the company from making progress and taking its projects to operation:

- Curtis Teixeiro Biomass Plant (50MW)
- Miñón Wind Farm (24MW)
- Ourol Wind Farm (22,5MW)
- Alto da Croa, Alto da Croa II y Monte Tourado Wind F. (27,70MW)

In addition to this, another 4 wind farms totaling 110 MWs will initiate construction in the FY.

This will allow Greenalia to multiply its EBITDA x6 during COVID period (2019 Vs. 2021), and to increase its medium and long-term objectives.





CONSOLIDATED (€)	2017	2018	2019	2020e	2021e
Revenue	35.003.836	35.434.440	40.291.149	42.639.396	61.996.806
EBITDA	1.896.006	2.312.700	3.280.293	10.565.310	20.907.623

REVENUE					
	2017	2018	2019	2020e	2021e
Biomass	35.003.836	35.434.440	40.291.149	41.231.818	55.722.706
Wind	0	0	0	1.407.578	6.274.099

EBITDA —					
	2017	2018	2019	2020e	2021e
B i o m a s s	1.896.006	2.312.700	3.280.293	9.292.165	16.202.048
Wind	0	0	0	1.273.145	4.705.575





GRN.MC IN THE FINANCIAL **MARKETS**

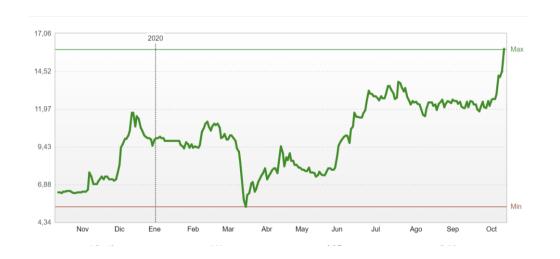




GRN.MC

PERFORMANCE SINCE IPO (1/12/17) BME Growth

During 2020 3,25M of securities were traded for a total value of +37M€, with a daily average (3m) 12,729 securities (231k€).





+794%
since IPO

One of the first SMEs in Green Bonds issuance (MTF & MARF)

AATE	BOND (5.8M€	6,75%	Green Bond Vigeo Eiris	⊘ Cancelado
MTF Lux	Note	Tranche I	3,2M€	6,75%	Green Bond by S&P	<i>⊘</i> Cancelado
	Programme (25M€)	Tranche II	6,0M€	5,5%	Green Bond by S&P	⊘ Cancelado¹
MARF	senior	BOND	55,0M€	4,95%	Green Bond by S&P	















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